

O-SHOP PERFORMANCE TRACKING

FISCAL MONTH: _____

STORE #	FISCAL WEEK 1		FISCAL WEEK 2		FISCAL WEEK 3		FISCAL WEEK 4		FISCAL WEEK 5	
	W/E Date:		W/E Date:		W/E Date:		W/E Date:		W/E Date:	
	Mid-Week	Week-End	Mid-Week	Week-End	Mid-Week	Week-End	Mid-Week	Week-End	Mid-Week	Week-End
SALES										
GOAL										
% GOAL										
GRID HOURS										
REGULAR HOURS										
PTO HOURS										
MOT / OT HOURS										
TRAIN/OTHER HOURS										
TOTAL HOURS										
REFUND \$										
REFUND %										
# MISCUTS										
# PROMO										
# VATS										
# VATS w/ NGS										
# NGS PROGRAM										
Weekly Indicator Report	YES		YES		YES		YES		YES	
Sales Varification	NO		NO		NO		NO		NO	
Statement of Contribution Monthly Sales Verification										
Statement of Contribution Profit Varification										

* Compare weekly indicator sales results with the store results when they arrive in the bi-weekly mail. Check "YES" or "NO" to confirm whether they match. Compare Statement of Contribution Monthly Sales Results when the SOC Report arrives in the mail. It is important to notify your sales leader "immediately" if your sales do not match on "both" reports.

SPORTS KEYS										
A.D.S										
A.D.S. VARIANCE										
CUSTOMER VARIANCE										